



UNISON CAPITAL 2015 2H Internship Program

www.unisoncap.com/en

Introduction of Unison Capital

- **Pioneer of private equity in Asia, with 17 years of proven track record**
 - One of the first Asia dedicated independent PE funds, founded in 1998
 - Cumulative fund under management equivalent to KRW3.8 trillion
 - Have shown best-in-class track record through 22 investments

- **Pan-Asia firm with strong presence in Korea**
 - 60 professionals across Tokyo, Seoul, and Singapore offices
 - Dedicated Korea team with the best mix of investment expertise and local insight
 - Proven talents from best-in-class investment banking, consulting, and general industries firms

- **Focus on mid-cap buyout investments with clear value-add strategy**
 - Buyout expertise through investment into 22 companies in Korea and Japan
 - Active investor with hands-on, value creation approach

- **Ranked within Top 5 of Northeast Asia private equity firms by total fund raised**

Total Funds Raised in the Last 10 Years			
Rank	Firm	Strategy	Total Funds Raised (\$ M)
1	JAFCO (Japan)	Venture Capital	6,149
2	MBK Partners	Buyout	5,830
3	Advantage Partners	Buyout	2,679
4	Unison Capital	Buyout	2,376
5	Sumitomo Mitsui Trust Capital	Mezzanine	2,196

(Source: Preqin Fund Manager Profiles, as of Sept. 1, 2014)

- **Trusted asset manager to top-tier global investors**


Selected Global Investors	Korean Investors

Introduction of Unison Capital Korea

▪ Managing Korea dedicated fund

- Established Korea dedicated fund of approx. KRW307.5 billion
- Acquired controlling stake in Gong Cha Korea in Oct. 2014 and actively reviewing new investment opportunities

▪ Selected transactions

	 SUSHIRO	 ENOTECA For All Wine Lovers	 GONG CHA tea.coffee.juice
Fund	Unison Capital Fund II	Unison Capital Fund III	Unison Capital Korea Fund
Company Overview	Leading conveyor belt sushi restaurant chain operator	Leading wine distributor in Asia (Japan, Korea, China)	Beverage franchise with No. 1 bubble tea M/S in Korea
Investment Summary	Year: 2007 Amt: KRW80.7 billion	Year: 2011 Amt: KRW50.0 billion	Year: 2014 Amt: KRW35.0 billion
Exit Summary	Year: 2012 Amt: KRW647.7 billion	Year: 2015 Amt: KRW150.0 billion	-
Returns	8.0x MOC / 57.6% IRR	3.0x MOC / 33.5% IRR	-

▪ Investment team profile

Name	Position	Background
John Ehara	Partner & Founder	<ul style="list-style-type: none"> ▪ Goldman Sachs, <i>Partner & Head of Japan</i> ▪ University of Chicago, <i>M.B.A.</i> ▪ Massachusetts Institute of Technology, <i>B.A. in Architecture, B.S. in Civil Engineering</i>
Soomin Kim	Partner	<ul style="list-style-type: none"> ▪ Bain & Company, <i>Partner & Head of Korea Private Equity Group</i> ▪ Goldman Sachs IBD Hong Kong/New York ▪ Columbia University, <i>M.B.A.</i> ▪ Seoul National University, <i>B.A. in Business Administration</i>
Teppei Kono	Partner	<ul style="list-style-type: none"> ▪ Merrill Lynch ▪ Washington University in St. Louis, <i>B.A. in Business Administration</i>
Sunwha Shin	Director	<ul style="list-style-type: none"> ▪ Goldman Sachs IBD Seoul/Hong Kong ▪ McKinsey & Company ▪ Wharton School, <i>M.B.A.</i> ▪ Korea University, <i>B.A. in Business Administration</i>
Seungwoong Gwak	Director	<ul style="list-style-type: none"> ▪ Bain & Company Seoul/Shanghai ▪ Wharton School, <i>M.B.A.</i> ▪ Seoul National University, <i>B.S, M.S. in Mechanical & Aerospace Engineering</i>
Hyunseung Kim	Associate	<ul style="list-style-type: none"> ▪ Bain & Company Seoul/LA ▪ Seoul National University, <i>B.S. in Industrial Engineering</i>
Hi Joo Hong	Associate	<ul style="list-style-type: none"> ▪ Samsung Everland / Cheil Industries ▪ Goldman Sachs IBD Seoul/Hong Kong ▪ University of Chicago, <i>B.A. in Economics</i>

2015 2H Internship Program (Seoul base)

▪ **Program overview**

- 6 months internship with the opportunity to receive full-time analyst position offer
- Period: Jul. 01, 2015 ~ Dec. 31, 2015 (Can be changed depending on personal situation)
- Job description: Opportunity to work closely alongside Unison Capital's investment professionals to assist the team in analyzing new investment opportunities and managing portfolio companies

▪ **Qualifications**

- Strong work ethic with commitment to teamwork and learning
- Genuine enthusiasm and curiosity for investing
- Ability to thrive in a business environment and effectively handle multiple responsibilities
- Logical thinking, efficient communication skills, and business sense
- Basic financial modeling skills is a plus

▪ **Schedule**

- Application deadline (5/26) (via e-mail)
- 1st round interviews (5/28 ~ 5/30) (phone interview)
- 2nd round interviews (6/4 ~ 6/6) (face to face interview)
- Final decision (6/12)

▪ **Application instructions**

- Candidates who are interested in applying for the internship should submit their resume (English, including GPA) to mak@unisoncap.com by EOD 5/26(Tue)
- Other questions: Minah Kim (HR) 02-3011-7006, mak@unisoncap.com

Unison Capital Internship Program's Value Proposition

➤ **Best learning program as a business professional**

- Receive training and mentoring from best-in-class investment professionals with extensive background in finance (Goldman Sachs, Merrill Lynch) and consulting (Bain & Company)
- Receive an official performance review every 2 months and each intern will be assigned to a mentor

➤ **Full-time analyst position opportunity**

- 1-2 interns can get full-time analyst offer based on performance

➤ **Experience global standard practice of PE**

- Experience diverse type of works covering deal sourcing, due diligence, portfolio management, etc.
- Work for top-notch class PE in Asia and experience the global standard practice of PE

News Articles

PE INDUSTRY

- **‘최강스펙’ 업친아, 1지망은 사모펀드**
한국경제, 2012/9/1
<http://www.hankyung.com/news/app/newsview.php?aid=2012083125521>
- **“두뇌와 집안, 다 갖춘 자만 오라”...금융엘리트의 최종집결지 PEF**
조선일보, 2014/11/14
http://biz.chosun.com/site/data/html_dir/2014/11/14/2014111400554.html

UNISON PEOPLE

- **‘한국 기업, 중국만 쳐다보지 마라’ - 日 투자업계 마스터’ 에하라 유니슨캐피탈 대표**
조선일보, 2011/3/19
http://biz.chosun.com/site/data/html_dir/2011/03/18/2011031801597.html
- **‘남들 못보는’ 한치 앞 내다보야 파이어니어죠 - 일본서 ‘금융계 손정의’로 불리는 재일교포 2세 존 에하라 유니슨캐피탈 회장, 일본 골드만삭스 안착... M&A 시장도 처음 개척**
매일경제, 2014/5/25
<http://news.mk.co.kr/newsRead.php?year=2014&no=810456>
- **진정한 ‘밸류 크리에이션’을 꿈꾸다 - 김수민 유니슨캐피탈 한국대표**
머니투데이, 2013/3/12
<http://www.mt.co.kr/view/mtview.php?type=1&no=2013031207339683925&outlink=1>
- **골드만삭스 에이스, 유니슨캐피탈로 이적**
머니투데이, 2014/3/21
http://www.thebell.co.kr/front/free/contents/news/article_view.asp?key=201403130100020450001228

UNISON CAPITAL KOREA

- **유니슨·보고펀드·MBK 국민연금 PEF 운용사 선정 - 유니슨, 스카이레이크 각 부문 1위... 창조경제 지원할 투자전략 강점**
머니투데이, 2013/7/25
<http://www.mt.co.kr/view/mtview.php?type=1&no=2013072519015811600&outlink=1>
- **유니슨캐피탈 3075억 펀드 결성 완료**
머니투데이, 2015/5/6
http://www.thebell.co.kr/front/free/contents/news/article_view.asp?key=201504270100052380003294
- **공차코리아, 글로벌 사모펀드 유니슨캐피탈과 전략적 제휴**
서울경제, 2014/9/26
<http://economy.hankooki.com/lpage/stock/201409/e2014092616383247830.htm>